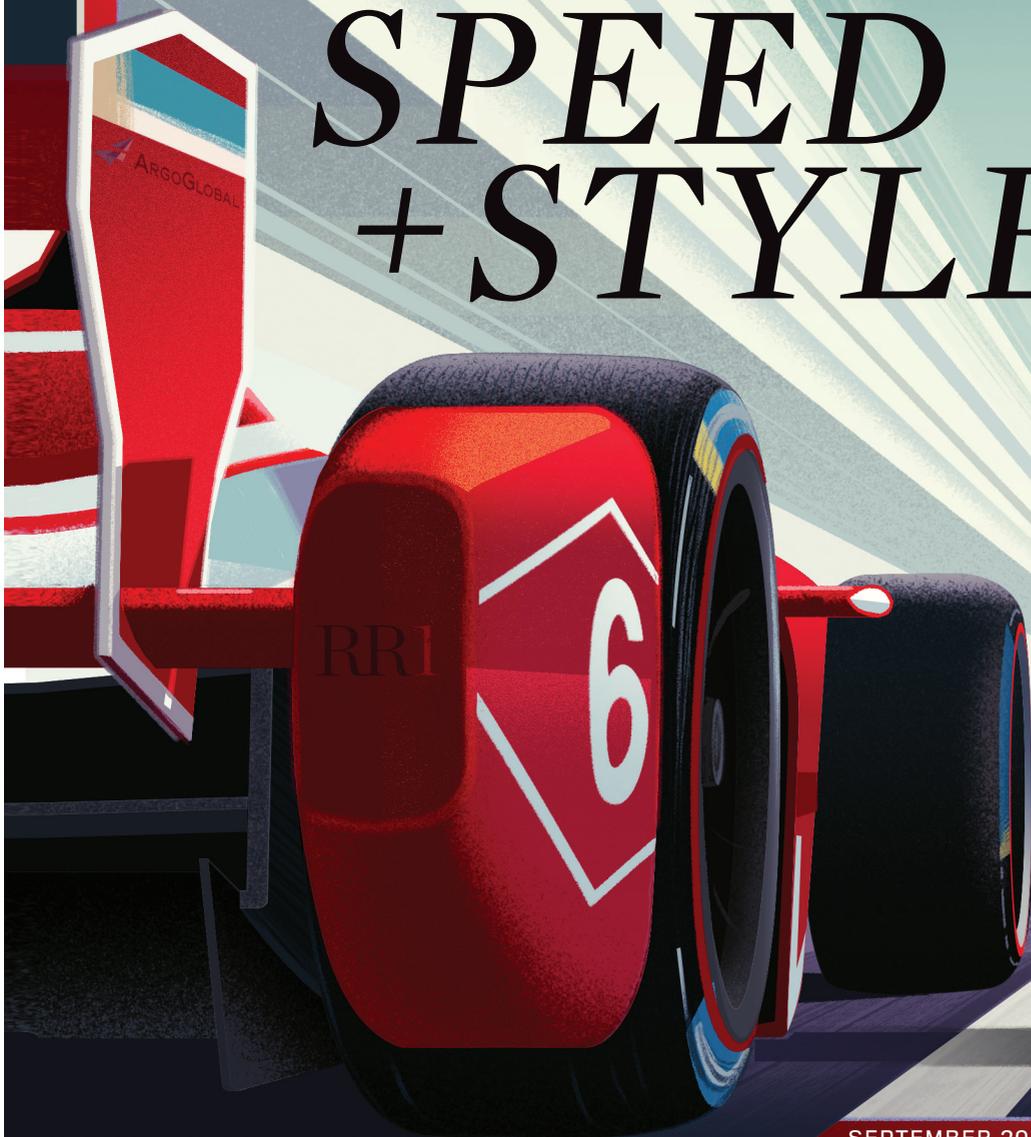


LUXURY WITHOUT COMPROMISE

Robb Report

THE FAST TRACK
TO FALL'S TOP GEAR

*SPEED
+ STYLE*



SEPTEMBER 2018

THOMAS LAVIN

FOUNDER OF THOMAS LAVIN SHOWROOMS

LOS ANGELES

THOMASLAVIN.COM

**“Fashion can be an icebreaker....
It’s a conversation.”**

DAY TRIPPER: “When I get dressed in the morning, it does a lot of things. It’s a creative way to start my day. It can entertain and inspire people—give them something to talk about. I don’t do it for those reasons, but I know when I leave the house there will be some response to my expression.”

SHOWING UP: “We had some consumers in the LA showroom a few weeks ago, and I had on these massive Comme des Garçons shorts. They looked like they could be a kilt with their felt overlay. I could see these people were checking me out, and it was a tad uncomfortable. So I walked into the face of discomfort: I approached and said hello, and they responded, ‘Have you been to Scotland recently? Because that’s an amazing kilt.’ I realized fashion can be an icebreaker, especially in California where T-shirts and jeans are the norm. It’s a conversation.”

FASHION FORWARD: “The garments that I acquire push the envelope. It can be confronting, including to myself. It can be uncomfortable—and by the way, those are all things I face in my business every single day. So it’s always a wonderful smaller lesson how to sit in discomfort or excitement and move to the next step.”



Yohji Yamamoto jacket; Comme des Garçons pants; Dries Van Noten shirt.